

For Translation Purposes Only

March 15, 2019

Real Estate Investment Trust Securities Issuer Samty Residential Investment Corporation 1-8-3 Marunouchi, Chiyoda-ku, Tokyo Masafumi Takahashi, Executive Director (Securities Code: 3459)

Asset Management Company:
Samty Asset Management Co., Ltd.
Yosuke Masuda, President
Inquiries: Hidekazu Nizawa

Director
Business Management Department

Phone: +81-3-5220-3841

Notice Concerning Revisions to the Forecast of Management Status and Distribution per unit for Fiscal Period Ending July 2019

Samty Residential Investment Corporation ("Samty Residential") announces that it has revised the forecast of its management status and distribution per unit for the fiscal period ending July 2019 (from February 1, 2019 to July 31, 2019), which was announced in "Notice Concerning Revisions to the Forecast of Management Status and Distribution per unit for Fiscal Periods Ending January 2019 and July 2019" dated January 25, 2019, as described below.

1. Revisions to the Forecast of Management Status and Distribution per Unit for Fiscal Period Ending July 2019

	Operating revenue	Operating income	Ordinary income	Net income	Distribution per unit (including distribution in excess of earnings)	Distribution per unit (excluding distribution in excess of earnings)	Distribution in excess of earnings per unit
Previous	3,649	1,851	1,506	1,505	3,474 yen	2,986 yen	488 yen
forecast (A)	million yen	million yen	million yen	million yen	3,474 yen	2,500 yen	400 yen
Revised	3,649	1,848	1,631	1,630	3,722 yen	3,234 ven	488 ven
forecast (B)	million yen	million yen	million yen	million yen	3,722 yell	3,234 yen	400 yen
Variation		-3	124	124	248 yen	248 yen	_
(B – A)		million yen	million yen	million yen	248 yen	248 yen	
Rate of		-0.2	8.3	8.3	7.1	8.3	
variation	_	%	%	%	%	%	_

(Reference) Fiscal period ending July 2019

Forecast number of investment units issued and outstanding at end of period: 504,100 units Forecast net income per unit: 3,234 yen



(Note 1) The above forecast is the current forecast calculated based on the assumptions stated in the attached

"Assumptions Underlying Forecast of Management Status for Fiscal Period Ending July 2019."

Accordingly, discrepancies with the assumptions may arise due to future additional acquisition or disposition of real estate properties, real estate market and other developments, changes in interest rates, the issue price of new investment units actually determined, further issuance of new investment units in the future, change in other circumstances surrounding. Samty Residential and other factors. The actual operating revenue, operating income, ordinary income, net income, distribution perunit (excluding distribution in excess of earnings) and distribution in excess of earnings per unit may vary as a result. In addition, the forecast is not a guarantee of the amount of distributions and distributions in excess of earnings.

(Note 2) Samty Residential may revise the forecast in the event that it expects discrepancies above a certain level from the forecast above.

(Note 3) Amounts are rounded down to the nearest specified unit.

2. Reason for Disclosure

As the refund of consumption tax is expected with the application of the provision for adjustment of the amount of the tax deductions for taxable purchase in case of significant changes in the proportion of taxable revenues (Article 33 of the Consumption Tax Act), discrepancies of 5% or more in the forecast of distribution per unit for the fiscal period ending July 2019 announced on January 25, 2019 are expected. Therefore, revisions to the forecast of management status and distributions per unit for the fiscal period ending July 2019 have been made. Operating income was decreased due to increase of management fee II by recording of the refund of consumption tax.

*This material is distributed to the press club of the Tokyo Stock Exchange (Kabuto Club), the press club of the Ministry of Land, Infrastructure, Transport and Tourism, and the press club for construction trade publications of the Ministry of Land, Infrastructure, Transport and Tourism.

*Samty Residential Investment Corporation website: https://www.samty-residential.com/en/



[Attachment]

<u>Assumption Underlying Forecast of Management Status</u>

for Fiscal Period Ending July 2019

Item	Assumption
Fiscal period	Fiscal period ending July 2019 (February 1, 2019 to July 31, 2019) (181 days)
Managed assets	 It is assumed that Samty Residential will continue to own the 93 properties for real estate/trust beneficiary interest in real estate it owns as of today, including the 4 properties to be acquired announced in "Notice Concerning Acquisition and Lease of Domestic Real Estate (Trust Beneficiary Interests in Real Estate and Real Estate (in Kind)) and Disposition and Cancellation of Lease of Trust Beneficiary Interests in Domestic Real Estate (Asset Replacement)" dated January 25, 2019, for a total of 97 properties through the end of the fiscal period ending July 2019, and that no other property will be newly acquired. In practice, changes may arise due to acquisitions of new properties other than the property to be acquired or dispositions of owned properties, etc.
Operating revenue	 Real estate rent revenue from the assets to be acquired is calculated by taking into account the information provided from the current owners, etc. of the respective properties, concluded lease agreements, market trends and other factors. Real estate rent revenue from the already acquired assets is calculated on the basis of historical data (or the past results disclosed by the previous owners, etc. for the periods for which Samty Residential does not have past results) and by taking into account the status of leasing. Gain on sale of the property to be disposed on July 31, 2019 announced in the Notice is assumed to be 429 million yen. However, the gain on sale of real estate properties is the assumption as of the date of this document and may change in the future. Operating revenue is based on the assumption that there will be no accrual of gain or loss on sale of real estate properties other than the above one property.
Operating expenses	 Expenses related to the rent business, which are the principal operating expenses, are calculated on the basis of past results of Samty Residential (or the past results disclosed by the previous owners, etc. for the periods for which Samty Residential does not have past results), taking into account the fluctuation factors of expenses. Real estate rent income (excluding gain on sales of real estate properties) after deducting expenses related to the rent business (including depreciation) is assumed to be 1,838 million yen The property taxes and city planning taxes, etc. to be recorded as expenses are assumed to be 191 million yen. In general practice, the property taxes and city planning taxes, etc. levied on transactions of real estate properties are settled at the time of acquisition by prorating for the period with the current owner. However, as Samty Residential includes the amount equivalent to such settlement in the acquisition costs for the property, the amount is not recorded as expenses. Accordingly, property taxes and city planning taxes, etc. for the 5 properties (to be) acquired in the fiscal period ending July 2019 will be recorded as expenses from the fiscal period ending July 2020, and 11 million yen is assumed to be recorded as expenses. Depreciation is calculated using the straight line method and is assumed to be 703 million yen.



	 Repair expenses for buildings are assumed to be 115 million yen, based on the medium- to long-term repair plans prepared by the asset management company. However, the amounts could differ significantly from the assumed figures, as increased or additional repair expenses may arise due to unpredictable factors.
Non-operating revenue	 With application of the provision for adjustment of the amount of the tax deductions for taxable purchase in case of significant changes in the proportion of taxable revenues (Article 33 of the Consumption Tax Act), non-operating revenue of 130 million yen is assumed to arise in the fiscal period ending July 2019. (Note) The Consumption Tax Act stipulates that adjustment of the amount of the tax deductions for taxable purchase should be made in the third fiscal period of the taxable period (including the date when three years have elapsed since the first day of the taxable period for purchase), in case of significant increase/decrease in the proportion of taxable revenues. Since the cumulative total of the proportion of taxable revenues from the fiscal period ended January 2017 is expected to increase significantly in the fiscal period ending July 2019, the amount of consumption tax for the properties acquired in the fiscal period ended January 2017 is expected to be adjusted.
Non-operating expenses	 As for amortized expenses for issuance of investment units, 11 million yen. As for amortized expenses for issuance of investment corporation bonds, 5 million yen. Interest expenses and other borrowing related expenses are assumed to be 329 million yen.
Interest-bearing liabilities	 The balance of interest-bearing debt is 48,900 million yen as of today. Calculated under the assumption that refinancing of the entire amount of interest-bearing debt maturing during the fiscal period ending July 2019 is conducted, 4,350 million yen is assumed to be borrowed upon the acquisition of 4 properties as announced in "Notice Concerning Borrowing of Funds" dated February 28, 2019. Of this amount, 3,100 million yen is scheduled to be repaid at the end of July 2019 and total interest-bearing debt is assumed to be 50,150 million yen at the end of the fiscal period ending July 2019.
Investment units	 The total number of investment units issued and outstanding is assumed to be 504,100 units, which is the figure as of today. In addition to the above, it is assumed that there will be no change in the number of investment units due to issuance of new investment units, etc. through the end of the fiscal period ending July 2019.
Distribution per unit (excluding distribution in excess of earnings)	 Distribution per unit (excluding distribution in excess of earnings) is calculated on the assumption that the amount of earnings is distributed pursuant to the cash distribution method stipulated in Samty Residential's Articles of Incorporation. There is the possibility that the distribution per unit (excluding distribution in excess of earnings) may vary due to various factors, including changes of managed assets, variation in real estate rental revenue in accordance with changes of tenants, and occurrence of unpredicted repairs.
Distribution in excess of earnings per unit (*)	 Distribution in excess of earnings per unit is calculated pursuant to the cash distribution method stipulated in Samty Residential's Articles of Incorporation as well as the asset management company's internal regulations. As of today, Samty Residential believes that no significant deterioration is likely to take place for the current external economic environment, the real estate market conditions and Samty Residential's financial conditions. Samty Residential expects ample opportunities, etc. to acquire new properties as



investments that should contribute to increasing the earning capability of the portfolio in the fiscal period ending July 2019, although part of the real estate transaction market appears to be overheated. Accordingly, it is highly necessary to reserve certain amounts of funds to make it possible to address such opportunities flexibly. On the other hand, in consideration of such factors as Samty Residential's financial condition and the prospect of its ability to refinance interest-bearing debt, Samty Residential does not consider itself in the 8th fiscal period to be in a position to allocate funds preferentially for reinforcing its financial base through such measures as reducing interest-bearing liabilities.

While depreciation for already acquired assets (93 properties) and to-be-acquired assets (4 properties) is anticipated to be 703 million yen for the fiscal period ending July 2019, the six-month average of the sum total of the estimated urgent repair expenses, estimated short- and long-term repair expenses for the said properties described in the building condition survey reports will be 98 million yen at most. (Estimate is 98 million yen for the fiscal period ending July 2019). Accordingly, Samty Residential expects to have residual free cash flow even after making certain reserves from the cash and deposits on hand equivalent to the depreciation amount at the end of each fiscal period as reserves for capital expenditures to maintain the building functions, etc., funds equivalent to the estimated amount of working capital, etc., and reserve in preparation for investment that should contribute to increasing the earning capability of the portfolio as stated above.

Considering the above, Samty Residential believes as of today that it is appropriate
to implement distribution in excess of earnings for the fiscal period ending July
2019, and anticipates 246 million yen as total distribution in excess of earnings
(Note). In this case, the payout ratio will be 80.4%, and the total distribution in
excess of earnings will be equivalent to 35.0% of the depreciation expected to
accrue in the said fiscal period.

(Note) Distribution in excess of earnings shall be implemented only when the total continuous appraisal value (referring to the appraisal value of the real estate properties owned by Samty Residential, indicated in the real estate appraisal reports it obtains for each fiscal period as the appraisal date (or surveyed value stated in price survey report (period-end calculated price)). The same follows hereafter) of the real estate properties owned by Samty Residential at the end of the relevant fiscal period is greater than the adjusted total book value (referring to value obtained by subtracting the amount equivalent to the incidental expenses upon acquisition of the real estate properties owned by Samty Residential from the book value of each real estate property at the end of its fiscal period. The same follows hereafter.) of the owned real estate properties plus total reserves for the planned construction work amount (capital expenditures) of the repair and renewal expenses scheduled for the next fiscal period as well as other planned reserves (Please refer to B. Implementation Method in < (Reference) Samty Residential's Basic Policy and Implementation Method for Distributions in Excess of Earnings > below). If these requirements are not satisfied, Samty Residential will not implement distribution in excess of earnings for the 8th fiscal period ending July 2019 despite the above forecast.

Moreover, if any significant deterioration or other changes newly occur in the external economic environment, real estate market condition or Samty Residential's financial condition, etc. or if there is a significant change, etc. in Samty Residential's financial condition (including, but not limited to, the infringement of financial covenant set forth for the LTV level and Samty Residential's debt) as a result of new borrowings or issuance of investment corporation bonds conducted in line with acquisition of new assets (including to-be-acquired assets), the policy as of today to implement distribution in excess of earnings for the 8th fiscal period ending July 2019 as part of the cash management may be changed and, despite the above forecast, distribution in excess of earnings may not be implemented for the 8th fiscal period ending July 2019. In addition, as described above, Samty Residential believes as of today that it is appropriate to implement distribution in excess of earnings for the 8th fiscal period ending July 2019 to the extent of the payout ratio (the ratio of total cash distribution, including distribution in excess of earnings, to net income and depreciation combined), targeting 70% and not surpassing the amount equivalent to 35% of depreciation for each fiscal period when excluding temporary factors. Samty Residential believes that the above payout ratio is appropriate as temporary profits due to sales of properties and application of the provision for adjustment of the amount of the tax deductions for taxable purchase in case of significant



	changes in the proportion of taxable revenues are expected in the 8th fiscal period ending July 2019. Furthermore, such an amount or percentage may be reviewed if there newly emerges a major change in the revenue and expense structure of the financial environment and market condition, etc. for real estate investment trusts. As a result, the amount of distribution in excess of earnings for the 8th fiscal period ending July 2019 as anticipated above may be changed.
Other	 It is assumed that there will be no revision to laws and regulations, tax system, accounting standards, regulations applying to publicly listed companies and rules of The Investment Trusts Association, Japan, etc. that will impact the aforementioned forecast figures. It is also assumed that there will be no unexpected material changes in general economic trends and real estate market conditions, etc.

^(*) Samty Residential discloses the assumptions for the distribution in excess of earnings per unit based on the following <Basic Policy for Cash Management Regarding Distribution in Excess of Earnings> and <Perception of the Current Situation>, etc.

<Basic Policy for Cash Management Regarding Distributions in Excess of Earnings>

Residential properties located in regional cities, which are the major investment targets of Samty Residential, have a higher proportion of buildings in the total property acquisition price in comparison with residential properties located in Tokyo's 23 wards and, if the property acquisition price is the same, tend to have higher depreciation expenses that are the source of the free cash flow (to be allocated through cash management). In addition, with regard to the already acquired assets and additionally acquired asset of Samty Residential, the total depreciation anticipated to be recorded in the future is projected to surpass the replacement (rebuilding) cost of the buildings for the entire portfolio.

On the other hand, in consideration of the average building age, etc. of the already acquired assets and additionally acquired asset, the proportion of the capital expenditures amount actually required against the amount recorded as depreciation for each fiscal period will remain low for a certain length of time. At the same time, Samty Residential believes that, with the estimated amount of capital expenditures in the future highly predictable, the difference between the estimated amount and the amount of capital expenditures actually required will remain small. Moreover, the investment amount per residential property, which is the main investment target of Samty Residential, is smaller compared with other asset types including offices and commercial facilities, and provides the diversification effect of the portfolio. Consequently, Samty Residential is characterized by the fact that it tends to be easier to manage the budgets and results of the capital expenditure plan for the entire portfolio. From a medium- to long-term perspective, Samty Residential is oriented to place newly developed properties supplied by the sponsor at the core of the additional incorporation into the portfolio in the future. Depending on what is additionally incorporated pursuant to this policy, the proportion of the capital expenditures amount to the depreciation expenses of the entire portfolio after such incorporation may possibly remain relatively low compared with the portfolio comprising the already acquired assets and to-be acquired assets.

Taking into consideration these characteristics of Samty Residential portfolio that centers on residential properties located in regional cities, and on the assumption that 1) appropriate measures are taken to maintain and enhance



the competitiveness of the owned assets and 2) the stable financial base of Samty Residential is fully maintained, Samty Residential believes that implementing distributions in excess of earnings as 3) a means of cash management to achieve improved capital efficiency, if the implementation is deemed to be most appropriate, will help maximize the unitholder value and enhance the evaluation of Samty Residential in the capital market, and thus should contribute to reinforcing its fund procurement ability

<Perception of the Current Situation>

As of today, as explained in detail in the < (Reference) Samty Residential's Basic Policy and Implementation Method for Distributions in Excess of Earnings >, Samty Residential makes it a policy to determine whether or not to implement distribution in excess of earnings as part of its cash management each time for each fiscal period, as the optimum fund allocation in the cash management as indicated in the chart below, comprehensively taking into account the current external economic environment, the real estate market conditions and its financial conditions, etc.



Cash Management Policy

Cash will be allocated based on a comprehensive review of the external economic environment, real estate market conditions, and the financial condition of Samty Residential

Capital expenditures to maintain building functions, etc.

Securement of working capital on hand, etc.

Optimally allocate free cash flow to each measure listed below after the fund allocation mentioned above

Reinforcement of the financial base by reducing interest-bearing liabilities, etc.

Return to unitholders including distributions in excess of earnings

Investment that should help enhance the portfolio's profitability

Based on the above, Samty Residential anticipates that there will be ample opportunities, etc. to acquire new properties as investments that should contribute to increasing portfolio earnings power in the 8th fiscal period ending July 2019, although part of the real estate transaction market appears to be overheated. Accordingly, it is highly necessary to reserve certain amounts of funds to make it possible to respond to such opportunities flexibly. On the other hand, in consideration of such factors as Samty Residential's financial conditions and the prospect of its ability to refinance the borrowings, Samty Residential considers itself to not be in a position in the said fiscal period to allocate funds preferentially for reinforcing its financial base through such measures as reducing interest-bearing liabilities.

Moreover, while depreciation for the already acquired assets (93 properties) and to- be- acquired assets(4 properties) is anticipated to be 703 million yen for the 8th fiscal period ending July 2019, the six-month average of the sum total of the estimated urgent repair expenses, estimated short-term repair expenses and estimated long-term repair expenses described in the building condition survey reports prepared by Tokio Marine & Nichido Risk Consulting Co., Ltd., Nippon Kanzai Co., Ltd., Japan Constructive Inspect Association, ERI Solution Co., Ltd., Tokyo Kantei Co., Ltd., and Daiwa Real Estate Appraisal Co., Ltd. will be only 98 million yen (estimated to be 98 million yen for the fiscal period ending July 2019).



<Implementation of Distributions in Excess of Earning>

Based on these, Samty Residential expects as of today to have residual free cash flow for the 8th fiscal period ending July 2019 even after making certain reserves from the cash and deposits on hand equivalent to the depreciation amount at the end of the fiscal period as reserves for capital expenditures to maintain the building functions, etc., as funds equivalent to the estimated amount of working capital, etc. and as reserves in preparation for investments that should contribute to increasing portfolio earnings power as stated above. Taking into account the size of the residual free cash flow, Samty Residential believes that it is appropriate to implement distribution in excess of earnings, targeting the amount equivalent to 35% of depreciation, for each fiscal period. Moreover, upon determining whether or not to actually implement distribution in excess of earnings after each fiscal period is ended, Samty Residential will target the payout ratio (Note 1) at around 70% not surpassing the amount equivalent to 35% of depreciation (Note 2), with reference to the payout ratio levels of investment corporations listed on the J-REIT market as of today and that may compete with Samty Residential.

Based on the above judgment and policies, Samty Residential anticipates distribution in excess of earnings for the 8th fiscal period ending July 2019 of 246 million respectively, as total distribution in excess of earnings (Note 3) (Note 4). In this case, the total distribution in excess of earnings will be equivalent to 35.0%, respectively, of the depreciation expected to accrue in the fiscal period, and the payout ratio is anticipated to be 80.4% respectively.

- (Note 1) "Payout ratio" represents the ratio of total cash distribution, including distribution in excess of earnings, to net income and depreciation combined. The same follows hereafter.
- (Note 2) The target payout ratio indicated above has been determined in consideration of the financial environment and the real estate investment trust market conditions, etc. as of today. The above ratios corresponding to the amount equivalent to depreciation have been determined based on the amount of capital expenditures assumed under Samty Residential's long-term property repair plans as of today and other capital demand, etc., assuming ownership of the already acquired assets and to-be-acquired assets. Accordingly, these ratios in respective fiscal periods may be reviewed if there newly emerges a major change in the revenue and expense structure of the portfolio due to significant additions of new assets, etc. or important changes take place in the financial environment and conditions, etc. of the real estate investment trust market.
- (Note 3) Despite the above forecast, distribution in excess of earnings shall be implemented only when the total continuous appraisal value of the real estate properties owned by Samty Residential at the end of the relevant fiscal period is greater than the total book value after adjustment of the owned real estate properties plus total reserves for the planned construction work amount (capital expenditures) of the repair and renewal expenses scheduled for the next fiscal period as well as other planned reserves. (Please refer to B. Implementation Method in < (Reference) Samty Residential's Basic Policy and Implementation Method for Distributions in Excess of Earnings > below.) If these requirements are not satisfied, Samty Residential will not implement distribution in excess of earnings for the 8th fiscal period ending July 2019.

Moreover, if any significant deterioration or other changes newly occur in the external economic environment, real estate market condition or Samty Residential's financial condition, etc., or if there is a significant change, etc. in Samty Residential's financial condition (including but not limited to the infringement of financial covenant set forth for the LTV level and Samty Residential's debt) as a result of new borrowings or issuance of investment corporation bonds conducted in line with acquisition of new assets (including to be-acquired assets), the policy as of today to implement distribution in excess of earnings for the 8th fiscal period ending July 2019 as part of the cash management may be changed and, despite the above forecast, distribution in excess of earnings may not be implemented for the 8th fiscal period ending July 2019. In addition, as described above, Samty Residential believes as of today that it is appropriate to implement distribution in excess of earnings for the 8th fiscal period ending July 2019 to the extent of the payout ratio targeting 70% and not surpassing the amount equivalent to 35% of deprecation each fiscal period when excluding temporary factors. Samty Residential believes that the above payout ratio is appropriate as temporary profits due to sales of properties and application of the provision for adjustment of the amount of the tax deductions for taxable purchase in case of significant changes in the proportion of taxable revenues are expected in the 8th fiscal period ending July 2019.

Furthermore, such an amount or percentage may be reviewed as described in (Note 2) above. As a result, the amount of



distribution in excess of earnings for the 8th fiscal period ending July 2019 as anticipated above may be changed. (Note 4) As stated above, Samty Residential makes it a policy to determine whether to implement distributions in excess of earnings as part of its cash management each time for each fiscal period, taking into account the future external economic environment, real estate market condition and its financial condition, etc. As of today, Samty Residential has prepared its management plans for fiscal periods up to the 8th fiscal period ending July 2019, and made such a decision based on these management plans. Accordingly, it has not decided yet as to the policy to implement distributions in excess of earnings for the 9th fiscal period ending January 2020 and the subsequent fiscal periods. Therefore, Samty Residential neither plans nor guarantees to follow the policy of implementing distributions in excess of earnings for the 9th fiscal period ending January 2020 and the subsequent fiscal periods as it will for the 8th fiscal period ending July 2019. The target payout ratio will be reviewed for each fiscal period by considering such factors as the economic environment, trends in the real estate market, condition of owned assets and financial condition (including, but not limited to, the status related to financial covenant set forth for the LTV level and Samty Residential's debt) on the latest date of the relevant fiscal period, while the ratio to the amount equivalent to depreciation will be reviewed for each fiscal period by taking into account such factors as the decrease in depreciation associated with the completion of depreciation in the relevant fiscal period for facilities with shorter useful life, the increase in capital expenditures in association with the aging of buildings and the outlook of Samty Residential's net income levels. As such, there is no guarantee that the respective ratios indicated above for fiscal periods up to the 8th fiscal period ending July 2019 will be applied for the 9th fiscal period ending January 2020 and the subsequent fiscal periods.

< (Reference) Samty Residential's Basic Policy and Implementation Method for Distributions in Excess of Earnings>
A. Basic Policy for Distributions in Excess of Earnings

As part of its cash management policy, Samty Residential may implement distributions in excess of earnings (refund of capital contribution to unitholders) (the "Excess Earnings Distribution") on top of cash distributions conducted within the range of earnings (Note).

As described in B. Implementation Method, Samty Residential will determine whether or not to implement the Excess Earnings Distribution by comprehensively taking into account the various conditions at the time of determination for each fiscal period. Accordingly, Samty Residential does not plan to implement the Excess Earnings Distribution continuously for each period or over several periods. However, it may turn out that the Excess Earnings Distribution is implemented continuously over several periods for a certain length of time. Moreover, if the Excess Earnings Distribution is implemented, the relevant amount will be deducted as refund of capital contribution from unitholders' capital or capital surplus.

(Note) The Excess Earnings Distribution represents distributions implemented by Samty Residential based on its judgment, in addition to cash distributions conducted within the range of its earnings, to all unitholders and differs from the refund of investment units conducted in response to the claim by each unitholder of an open-ended investment corporation. In this regard, Samty Residential is a closed-end investment corporation for which no refund of investment units in response to the claim by a unitholder is allowed.

B. Implementation Method

Specifically, if Samty Residential implements the Excess Earnings Distribution as part of its cash management, it will determine whether it is appropriate to implement it and, if so, the amount, as described below.

The Excess Earnings Distribution shall be implemented only when the total "continuous appraisal value" (Note 1) of the real estate properties owned by Samty Residential at the end of the relevant fiscal period (representing the



fiscal period of Samty Residential over which Samty Residential distributes its cash flows and implements the Excess Earnings Distribution; the "next fiscal period" represents the fiscal period of Samty Residential immediately following the said fiscal period; the same applies in this "B. Implementation Method") is greater than the total "adjusted book value" (Note 2) of the owned real estate properties at the end of the said fiscal period plus total reserves for the planned construction work amount (capital expenditures) of the repair and renewal expenses scheduled for the next fiscal period as well as other planned reserves, upon comprehensively taking into account external economic environment, the real estate market conditions and its financial conditions (including but not limited to the status related to financial covenant set forth for the LTV level and Samty Residential's debt), etc.

Moreover, the amount of the Excess Earnings Distribution for the said fiscal period shall be up to the amount obtained by deducting the capital expenditures from the amount equivalent to depreciation recorded respectively in the said fiscal period (or up to 60% of depreciation if the amount exceeds 60% of depreciation) (Note 3). However, the actual Excess Earnings Distribution amount shall be determined by Samty Residential for the respective fiscal periods, to the extent of not affecting the capital expenditures plan (long-term property repair plan) and not negatively impacting its financial conditions after reserving cash and deposits that it believes appropriate in consideration of the establishment of credit lines and other financial arrangements in order to meet other capital demand (for the working capital of Samty Residential and payment of cash distributions as well as for repayment of debt when the real estate market conditions are worsened and securing flexible funds for property acquisitions when new acquisition opportunities are anticipated that are considered to help enhance the investment unit value, among other factors). In addition, references shall be made to the payout ratio levels of other listed J-REITs that may compete with Samty Residential.

Moreover, when temporary expenses for accounting purposes accrue incidentally to financing, such as the investment unit issuance expenses for issuing new investment units and the loan arrangement fees associated with new borrowings, or when accounting losses arise that are not accompanied by an outflow of cash and deposits on hand, such as loss on sales of real estate properties, the amount determined by Samty Residential as the amount corresponding to the whole or part of the said expenses or losses may be included in the amount of the Excess Earnings Distribution determined by Samty Residential as set forth above.

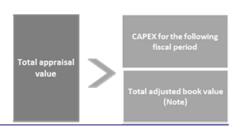
- (Note 1) "Continuous appraisal value" refers to the total appraisal value of the real estate properties owned by Samty Residential, indicated in the real estate appraisal reports it obtains with each fiscal period end as the date of value (or surveyed value stated in price survey report (period-end calculated price)). The same follows hereafter.
- (Note 2) "Adjusted total book value" refers to value obtained by subtracting the amount equivalent to the incidental expenses upon acquisitions of the real estate properties owned by Samty Residential from the book value of each real estate property at the end of Samty Residential's fiscal period. The same follows hereafter.
- (Note 3) A closed-end investment corporation may make cash distributions in excess of earnings up to the amount equivalent to 60% of the depreciation recorded on the last day of a fiscal period ("Rules Concerning Real Estate Investment Trusts and Real Estate Investment Corporations" by The Investment Trusts Association, Japan).
- (Note 4) The following is an illustrative scheme of the process for determining whether or not to implement the Excess Earnings Distribution at the end of each fiscal period and, if so, the amount.



Conceptual diagram of distributions in excess of earnings

(1) Determination of distributions

With a view to enhancing on tholder value over the medium to long term, distributions in excess of earnings are authorized when Samty Residential's portlohomeets the right conditions.



Expenses related to rent business, sales, general and administrative expenses, non-operating expenses, etc.

Rental revenue

Depreciation

Distribution in excess of earnings and debermaned for each liscal period based on future capital expenditures, capital expensions, capital expensions,

(Note) This is the policy as of today for the 8th fiscal period ending July 2019. Samty Residential has not decided yet as to the policy to implement distributions in excess of earnings for the 9th fiscal period ending January 2020 and the subsequent fiscal periods. The above figure is nothing but an illustrative scheme, and does not indicate the ratio of the Excess Earnings Distribution to net assets, etc. In reality, the actual amount of the Excess Earnings Distribution may vary depending on the economic environment, trends in the real estate market, conditions of the owned assets, financial conditions (including but not limited to the status related to financial covenant set forth for the LTV level and the interest-bearing debt of Samty Residential) and other factors, or the Excess Earnings Distribution may not be implemented.